

A Welcome from our President

Hello, my name is David Faulkenberry, and I am the president of FBMC Benefits Management.

We are the best benefits manager in our business, and I know we can prove it. Just ask our clients who rely on us every day to deliver affordable, quality employee benefits to each and every one of their employees.

We can serve any client regardless of location. In addition to our headquarters on a beautiful wooded campus in Tallahassee, we have branch offices across the United States.

We specialize in the large employer market and have a wide variety of clients. In 2011, *Business Insurance Magazine* ranked us the eighth largest benefits manager in the United States and the largest broker deriving 100% of our revenue from employee benefits. This deep experience allows us to provide a highly skilled team whose single focus is to provide a top rated benefits solution.

FBMC stands alone. Why? Because we listen to our clients to ensure our products and services fit their ever changing needs and workforce. We do this by providing a menu of services including a customized enrollment management platform, award-winning benefits education and communications, and compliance services. We only offer insurance products from A- or higher rated companies. To compliment these services, we offer a variety of other value added services such as wellness initiatives and guidance on federal healthcare reform.

As a result of our people, our services and our many years of national experience, our clients have a high degree of employee satisfaction.

We are particularly proud of our pristine reputation for integrity. We have never been party to any litigation with any client or broker that has resulted in adverse action against our company.

At FBMC, we pride ourselves on being a trusted benefits manager, advisor and partner. We can help you offer your employees a first-rate, affordable, convenient, customized benefits package.

My name is David Faulkenberry. It has been a pleasure sharing our company with you. I look forward to being your trusted benefits manager. Thank you.